

## FINANCIAL HIGHLIGHTS

(dalam jutaan Rupiah/in million Rupiah)

Laporan Posisi Keuangan Konsolidasian	2018	2017	2016	Consolidated Statement of Financial Position
<b>Aset Lancar</b>				<b>Current Assets</b>
Kas dan Setara Kas	49.425	32.622	88.285	Cash and Cash Equivalents
Kas dan Setara Kas yang Dibatasi Penggunaannya	834	1.323	258	Restricted Cash and Cash Equivalents
Piutang Usaha – Neto	113.728	102.612	137.089	Business Receivable – Nett
Piutang Lain-lain	3.964	4.020	4.589	Other Receivables
Persediaan	246.097	189.714	187.917	Inventory
Uang Muka	16.386	7.103	19.493	Down Payment
Beban Dibayar Dimuka	9.352	8.724	9.782	Prepaid Expenses
Pajak Dibayar Dimuka	39	10.728	15.165	Prepaid Taxes
<b>Total Aset Lancar</b>	<b>439.826</b>	<b>356.846</b>	<b>462.578</b>	<b>Total Current Assets</b>
<b>Aset Tidak Lancar</b>				<b>Non-Current Assets</b>
Uang Muka Investasi Saham	51.000	30.000	30.000	Advance for Share Investment
Aset Tetap – Setelah Dikurangi Akumulasi Penyusutan	121.892	126.624	132.954	Fixed Assets
Properti Investasi – Setelah Dikurangi Akumulasi Penyusutan	220	255	289	Investment Property
Uang Jaminan Sewa	2.544	3.370	4.063	Lease Security Deposits
Aset Pajak Tangguhan	15.350	6.798	4.241	Deferred Tax Assets
Aset Tidak Lancar Lainnya	2.182	21.075	5.576	Deferred Tax Assets
<b>Total Aset Tidak Lancar</b>	<b>193.188</b>	<b>188.122</b>	<b>177.123</b>	<b>Total Non-Current Assets</b>
<b>Total Aset</b>	<b>633.014</b>	<b>544.968</b>	<b>639.701</b>	<b>Total Assets</b>
<b>Total Liabilitas</b>				<b>Total Liabilities</b>
<b>Liabilitas Jangka Pendek</b>				<b>Short-Term Liabilities</b>
Pinjaman Bank Jangka Pendek	181.796	129.423	189.844	Short-Term Bank Loan
Utang Usaha	62.995	27.482	40.707	Account Payable
Utang Lain-lain	9.972	14.059	12.983	Other Payables
Utang Pajak	5.424	4.079	13.062	Tax Payables
Beban yang Masih Harus Dibayar	9.812	8.036	14.780	Accrued Expenses
Pendapatan Diterima Dimuka	2.897	89	444	Unearned Revenue
Pinjaman Bank Jangka Panjang yang Jatuh Tempo Dalam Setahun	290	2.439	9.946	Current Portion of Long-Term Liabilities
<b>Total Liabilitas Jangka Pendek</b>	<b>273.186</b>	<b>185.607</b>	<b>281.766</b>	<b>Total Short-Term Liabilities</b>
<b>Liabilitas Jangka Panjang</b>				<b>Long-Term Liabilities</b>
Pinjaman Bank Jangka Panjang yang Jatuh Tempo Lebih dari Setahun	-	271	4.180	Long-Term Bank Loans that will Become Due in More Than a Year
Pendapatan Diterima Dimuka	371	460	549	Unearned Revenue
Liabilitas Imbalan Kerja Karyawan	3.233	2.399	1.111	Employee Benefits Liability
Liabilitas Pajak Tangguhan	-	-	5.469	Deferred Tax Liabilities
<b>Total Liabilitas Jangka Panjang</b>	<b>3.603</b>	<b>3.130</b>	<b>11.308</b>	<b>Total Long-Term Liabilities</b>
<b>Total Liabilitas</b>	<b>276.789</b>	<b>188.737</b>	<b>293.074</b>	<b>Total Liabilities</b>

(dalam jutaan Rupiah/in million Rupiah)

Laporan Posisi Keuangan Konsolidasian	2018	2017	2016	Consolidated Statement of Financial Position
<b>Ekuitas</b>				<b>Equities</b>
Modal Disetor dan Tempatkan Penuh	104.759	104.759	104.553	Issued and Fully Paid Capital
Saham Treasuri	(65)	(65)	-	Treasury Shares
Tambahan Modal Disetor - Neto	42.875	42.875	68.200	Incremental Paid-up Capital - Net
Selisih Kurs Atas Penjabaran Laporan Keuangan Entitas Anak	2.405	1.483	22	Differences in Foreign Currency Translation of Financial Statements of the Subsidiaries
Saldo Laba	94.017	94.708	53.076	Retained Earnings
Total Ekuitas yang Dapat Diatribusikan Kepada Entitas Induk	243.989	243.759	225.852	Total Equity Attributable to the Owners of the Company
Kepentingan Non Pengendali	112.236	112.473	120.775	Non-Controlling Interests
<b>Total Ekuitas</b>	<b>356.225</b>	<b>356.232</b>	<b>346.627</b>	<b>Total Equities</b>
<b>Total Liabilitas dan Ekuitas</b>	<b>633.014</b>	<b>544.968</b>	<b>639.701</b>	<b>Total Liabilities and Equities</b>

(dalam jutaan Rupiah/in million Rupiah)

Laporan Laba Rugi dan Penghasilan Komprehensif Lain Konsolidasian	2018	2017	2016	Consolidated Statement of Profit or Loss and Other Comprehensive Income
Penjualan Neto	860.682	773.807	901.909	Net Sales
Beban Pokok Penjualan	669.829	592.289	686.698	Cost of Goods Sold
<b>Labanya Bruto</b>	<b>190.854</b>	<b>181.518</b>	<b>215.211</b>	<b>Gross Profit</b>
Beban Usaha	(149.348)	(148.109)	(168.381)	Operating Expenses
<b>Labanya Usaha</b>	<b>41.505</b>	<b>33.409</b>	<b>46.830</b>	<b>Operating Profit</b>
Penghasilan (Beban) Lain-lain	(17.200)	(11.575)	1.117	Other Income (Expenses)
<b>Labanya Sebelum Beban Pajak Penghasilan</b>	<b>24.306</b>	<b>21.834</b>	<b>47.947</b>	<b>Profit Before Income Tax Expense</b>
Manfaat (Beban) Pajak Penghasilan	(4.640)	(7.635)	(22.734)	Income Tax Benefit (Expense)
<b>Labanya Neto Tahun Berjalan</b>	<b>19.665</b>	<b>14.199</b>	<b>25.213</b>	<b>Net Income for the Year</b>
Pemilik Entitas Induk	5.921	1.493	5.584	Owners of Parent Entity
Kepentingan Non Pengendali	13.744	12.706	18.607	Non-Controlling Interests
<b>Total Labanya Komprehensif Tahun Berjalan</b>				<b>Total Comprehensive Income for the Year</b>
Pemilik Entitas Induk	5.465	5.527	3.767	Owners of Parent Entity
Kepentingan Non Pengendali	14.359	14.232	18.093	Non-Controlling Interests
Labanya Neto per Saham Dasar yang Dapat Diatribusikan Kepada Entitas Induk	5,66	1,43	5,34	Basic Earnings per Share Attributable to the Owners of the Company

(dalam %/in%)

Rasio Keuangan	2018	2017	2016	Financial Ratio
Rasio Laba (Rugi) terhadap Total Aset	3,13	3,63	3,42	Profit (Loss) to Total Assets Ratio
Rasio Laba (Rugi) terhadap Total Ekuitas	5,56	5,55	6,31	Profit (Loss) to Total Equity Ratio
Rasio Laba (Rugi) terhadap Pendapatan	2,30	2,55	2,42	Profit (Loss) to Income Ratio
Rasio Lancar	161,00	192,26	164,17	Current Ratio
Rasio Total Liabilitas terhadap Ekuitas	77,70	52,98	84,55	Total Liabilities to Equity Ratio
Rasio Total Liabilitas terhadap Aset	43,73	34,63	45,81	Total Liabilities to Assets Ratio