

**Penjualan Ekspor TRIS Bangkit di
Kuartal Ketiga 2022**

*Laba Bersih TRIS Meroket 320% YoY pada
Jan-Sep 2022*

Jakarta, 16 November 2022 - PT Trisula International Tbk (“TRIS”), emiten *integrated apparel provider* yang bergerak di bidang tekstil dan garmen terus menikmati keuntungan dari peningkatan penjualan di pasar ekspor. Sampai pada kuartal ketiga 2022, laba bersih TRIS melonjak hingga 320% YoY, didukung oleh penjualan bersih yang meningkat 35% YoY.

Sesuai laporan keuangan yang diterbitkan Perseroan, sampai pada kuartal ketiga 2022 TRIS membukukan laba neto tahun berjalan Rp51,65 miliar melonjak dari Rp12,30 miliar pada periode yang sama tahun 2021. Adapun laba bersih yang dapat diatribusikan kepada pemilik entitas induk sebesar Rp27,91 miliar, melonjak dari Rp4,04 miliar pada periode yang sama tahun 2021. Penjualan TRIS tercatat sebesar Rp1,04 triliun, dibandingkan Rp770,85 miliar pada periode yang sama tahun 2021.

Lonjakan laba bersih juga didukung oleh laba selisih kurs sebesar Rp336 juta rupiah serta penurunan beban keuangan dari Rp15,27 miliar di tahun 2021 menjadi Rp13,72 miliar di tahun 2022.

Dari penjualan Perseroan, ekspor TRIS mencapai Rp711,92 miliar atau 68% dari total penjualan. Ekspor Perseroan ke negara-negara tujuan yaitu Amerika Serikat, Australia, Selandia Baru, Singapura, dan Jepang meningkat 45% YoY. Adapun total penjualan domestik tercatat sebesar Rp332,49 miliar, meningkat 19% YoY.

“Kinerja pada periode kali ini cukup istimewa, karena dalam situasi ekonomi dunia yang sedang suram, Perseroan berhasil meningkatkan penjualan baik untuk pasar ekspor maupun domestik. Hal ini menunjukkan bahwa eksistensi Perseroan di pasar internasional dan domestik masih sangat kuat melalui jaringan pemasaran yang ada. Permintaan pasar ekspor meningkat

**TRIS Export Sales Rose in The Third
Quarter of 2022**

*TRIS Net Income Soars by 320% YoY in Jan-
Sep 2022*

Jakarta, November 16 2022 – PT Trisula International Tbk (“TRIS”), an integrated apparel provider engaged in the textile and garment sector, posted a brilliant performance in the period up to the third quarter of 2022. TRIS posted a surge in net profit of up to 320% YoY during the period, supported by net sales which increased 35% YoY.

In accordance with the financial statements published by the Company, up to the third quarter of 2022, TRIS posted a net income for the year of IDR51.65 billion, which surged from IDR12.30 billion in the same period in 2021. The net income for the year attributable to owners of the Company was IDR27.91 billion, a surge from IDR4.04 billion in the same period in 2021. TRIS sales were recorded at IDR1.04 trillion, compared to IDR770.85 billion in the same period in 2021.

The surge in net income was also supported by a foreign exchange gain of IDR336 million as well as a decrease in finance expenses from IDR15.27 billion in 2021 to IDR13.72 billion in 2022.

TRIS' total export sales reached IDR711.92 billion, or 68% of the company's total sales in that period. The Company exports to destination countries namely the United States, Australia, New Zealand, Singapore, and Japan increased by 45% YoY. Meanwhile, total domestic sales were recorded at IDR332.49 billion, an increase of 19% YoY.

“The performance in this period was quite special, because in the gloomy world economic situation, the Company managed to increase sales for both the export and domestic markets. This shows that the Company's existence in the international and domestic markets is still very strong through the existing marketing network. The export market demand has increased since the

sejak awal tahun, salah satunya juga berkat kembali normalnya logistik dan rantai pasokan. Di pasar domestik, kenaikan laju inflasi sejauh ini belum mempengaruhi belanja masyarakat setidaknya di sektor tekstil dan garmen,” kata **Direktur Utama TRIS, Widjaya Djohan**.

Dengan pengalaman lebih dari 30 tahun di pasar internasional, TRIS memiliki pasar ekspor yang kuat termasuk dalam pengadaan garmen untuk merek ritel internasional dan pengadaan seragam di institusi penerbangan (*airlines*), perhotelan, rumah sakit dan pelayanan publik (seperti pemadam kebakaran).

Dalam rangka lebih meningkatkan kontribusi penjualan domestik terhadap pendapatan, TRIS sedang menggiatkan upaya pemasaran digital melalui berbagai *marketplace* seperti Yukshopping.com, *platform e-commerce* milik TRIS dan juga *online marketplace* ternama di Indonesia yang memasarkan produk-produk Trisula Group.

Tentang PT Trisula International Tbk

PT Trisula International Tbk (“Perseroan”) didirikan pada tahun 2004 sebagai perusahaan yang khusus bergerak di sektor industri garmen dan perdagangan ritel. Perseroan mencatatkan saham perdana (IPO) di Bursa Efek Indonesia dengan kode saham TRIS pada 28 Juni 2012. Di tahun yang sama, Perseroan mengakuisisi PT Trisco Tailored Apparel Manufacturing. Pada tahun 2014, Perseroan mengakuisisi MIDO Uniforms Pte Ltd., perusahaan yang bergerak dalam bidang pengadaan seragam dan berdomisili di Singapura. Pada tahun 2017, Perseroan mendirikan Trisco Tailored and Woven International Ltd. Yang berdomisili di Amerika Serikat. Kemudian, pada Desember 2019 Perseroan melaksanakan *rights issue* dan akuisisi PT Trisula Textile Industries Tbk (“BELL”).

beginning of the year, in part thanks to the return to normalcy of logistics and supply chains. In the domestic market, the rising inflation rate has so far not affected public spending, at least in the textile and garment sectors,” **President Director of TRIS, Widjaya Djohan** said.

With more than 30 years of experience in the international market, TRIS has a strong export market including garment procurement for international retail brands and uniform procurement in airlines, hotels, hospitals, and public services (such as firefighters).

In order to further increase the contribution of domestic sales to revenue, TRIS is intensifying digital marketing efforts through various marketplaces such as Yukshopping.com, TRIS’s e-commerce platform as well through known Indonesian online marketplaces that market Trisula Group products.

About PT Trisula International Tbk

PT Trisula International Tbk (the “Company”) was established in 2004 as a company that specializes in the garment industry and retail trade sector. The Company listed its initial shares (IPO) on the Indonesia Stock Exchange with the ticker code TRIS on June 28, 2012. In the same year, the Company acquired PT Trisco Tailored Apparel Manufacturing. In 2014, the Company acquired MIDO Uniforms Pte Ltd., a company engaged in the procurement of uniforms located in Singapore. In 2017, the Company established Trisco Tailored and Woven International Ltd. Domiciled in the United States. Then, in December 2019 the Company carried out a rights issue and acquisition of PT Trisula Textile Industries Tbk (“BELL”).



SIARAN PERS / PRESS RELEASE

Untuk informasi lebih lanjut silahkan menghubungi:
For further information, please contact:

PT Trisula International Tbk

Trisula Center, Jl. Lingkar Luar Barat Blok A No. 1
Rawa Buaya, Cengkareng, Jakarta Barat 11740
Ph. (021) 58357377
www.trisula.co.id

Ciu Ping Thio

Corporate Secretary

Email: ciuping@trisula.com

M. Aditya

Media Relations

Mobile: +62 81295486465

E-mail: investor.relations@trisula.com / ir.trisula@gmail.com