

TRIS Optimis Penjualan 2022 Tumbuh di Atas 30%

TRIS Memperkirakan Laba Bersih 2022 Dapat Tumbuh di atas 25%

Jakarta, 5 Januari 2023 - PT Trisula International Tbk ("TRIS"), emiten *integrated apparel provider* yang bergerak di bidang tekstil dan garmen, optimis penjualan tahun 2022 tumbuh di atas 30%. Adapun untuk perolehan laba bersih 2022, Perseroan memperkirakan akan dapat tumbuh di atas 25%. Optimisme tersebut didukung oleh kinerja Perseroan yang terus bertumbuh positif hingga menjelang penghujung tahun ini.

"Melihat perkembangan penjualan hingga akhir tahun 2022 ini, kami optimis raihan penjualan dan laba bersih tahun ini akan tumbuh positif, dengan tingkat pertumbuhan yang tidak akan berbeda jauh dari apa yang sudah kita raih hingga akhir September," kata **Direktur Utama TRIS, Widjaya Djohan**.

Pada kuartal III 2022, Perseroan mencatatkan laba bersih periode berjalan yang dapat diatribusikan kepada pemilik entitas induk sebesar Rp 27,91 miliar, meningkat secara signifikan dibandingkan periode yang sama tahun lalu sebesar Rp 4,04 miliar. Sementara itu, penjualan Perseroan tercatat naik 35% YoY menjadi Rp 1,04 triliun dari Rp 770,85 miliar.

Kinerja positif Perseroan tersebut didukung permintaan pasar ekspor yang terus meningkat sejak awal tahun seiring kembali normalnya logistik dan rantai pasok pasca pandemi. Hingga kuartal III-2022, TRIS meraih pendapatan ekspor sebesar Rp 711,92 miliar atau naik sebesar 45% YoY. Kontribusi penjualan ekspor tersebut mencapai 68% terhadap total pendapatan Perseroan. Adapun penjualan di pasar domestik mencapai Rp 332,49 miliar atau naik 19% YoY.

Adanya pelanggan-pelanggan loyal di pasar ekspor telah membuat TRIS memiliki posisi yang kokoh di kalangan eksportir tekstil dan garmen. Para pelanggan TRIS di pasar internasional yang berasal dari Amerika Serikat, Australia, Selandia Baru, Singapura, dan Jepang adalah sejumlah korporasi

TRIS is Optimistic 2022 Sales Growth Will be Above 30%

TRIS Expects 2022 Net Profit Can Grow Above 25%

Jakarta, January 5, 2023 - PT Trisula International Tbk ("TRIS"), an integrated apparel provider engaged in the textile and garment sector, expects that sales in 2022 grow above 30%. As for 2022's net profit, the Company estimates that it will be able to grow above 25%. This optimism is supported by the Company's performance which continues to grow positively toward the end of this year.

"Seeing the development of sales toward the end of 2022, we are optimistic that this year's sales and net profit will grow positively, with a growth rate that we believe will not be much different from what we have achieved until the end of September," said **TRIS President Director, Widjaya Djohan**.

In the third quarter of 2022, the Company booked a net profit for the period attributable to owners of the Company of IDR 27.91 billion, a significant increase compared to the same period last year of IDR 4.04 billion. Meanwhile, the Company's sales rose 35% YoY to IDR 1.04 trillion from IDR 770.85 billion.

The Company's positive performance is supported by demand for the export market which has continued to increase since the beginning of the year as logistics and supply chains return to normal after the pandemic. Until the third quarter of 2022, TRIS achieved export sales of IDR 711.92 billion, an increase of 45% YoY. The export sales contribution reached 68% of the Company's total revenue. Meanwhile, sales in the domestic market reached IDR 332.49 billion, rose 19% YoY.

The existence of loyal customers in the export market has made TRIS have a strong position among textile and garment exporters. TRIS customers in the international market from the United States, Australia, New Zealand, Singapore and Japan are a number of large corporations in various fields, such as aviation, health, and

besar di berbagai bidang, seperti penerbangan, kesehatan, dan perhotelan yang mempercayakan pengadaan seragamnya kepada Perseroan. Selain itu, TRIS juga memasok berbagai produk garmen untuk sejumlah merek internasional.

Selain pasar ekspor, perseroan juga terus meningkatkan penjualan domestik melalui pemasaran *offline* dan *online*. Untuk penjualan *online*, dilakukan melalui berbagai *market place* termasuk Yukshopping.com, *e-commerce* yang memasarkan produk-produk Trisula Group seperti pakaian, kain, dan furnitur.

Tentang PT Trisula International Tbk

PT Trisula International Tbk (“Perseroan”) didirikan pada tahun 2004 sebagai perusahaan yang khusus bergerak di sector industry garmen dan perdagangan ritel. Perseroan mencatatkan saham perdana (IPO) di Bursa Efek Indonesia dengan kode saham TRIS pada 28 Juni 2012. Di tahun yang sama, Perseroan mengakuisisi PT Trisco Tailored Apparel Manufacturing. Pada tahun 2014, Perseroan mengakuisisi MIDO Uniforms Pte Ltd., perusahaan yang bergerak dalam bidang pengadaan seragam dan berdomisili di Singapura. Pada tahun 2017, Perseroan mendirikan Trisco Tailored and Woven International Ltd. Yang berdomisili di Amerika Serikat. Kemudian, pada Desember 2019 Perseroan melaksanakan *rights issue* dan akuisisi PT Trisula Textile Industries Tbk (“BELL”).

hospitality which entrust the procurement of their uniforms to the Company. In addition, TRIS also supplies various garment products for a number of international brands.

Besides the export market, the company also continues to increase domestic sales through offline and online marketing. The online sales are carried out through various marketplaces including Yukshopping.com, an e-commerce that markets Trisula Group products such as clothing, fabrics, and furniture.

About PT Trisula International Tbk

PT Trisula International Tbk (the “Company”) was established in 2004 as a company that specializes in the garment industry and retail trade sector. The Company listed its initial shares (IPO) on the Indonesia Stock Exchange with the ticker code TRIS on June 28, 2012. In the same year, the Company acquired PT Trisco Tailored Apparel Manufacturing. In 2014, the Company acquired MIDO Uniforms Pte Ltd., a company engaged in the procurement of uniforms located in Singapore. In 2017, the Company established Trisco Tailored and Woven International Ltd. Domiciled in the United States. Then, in December 2019 the Company carried out a rights issue and acquisition of PT Trisula Textile Industries Tbk (“BELL”).

Untuk informasi lebih lanjut silahkan menghubungi:
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